

Item	Hours	Charge	Descriptive & Scheduling for 2013
Web Development 144hrs	144	\$ 10,800.00	<i>Roughly 12 hours/mo used in 2012.</i>
Weekly Offsite Backup	52	\$ 3,900.00	<i>One hour per week all primary servers.</i>
10 Emergency Hours Support*	10	\$ 1,500.00	<i>Annual Average. Approval required.</i>
Quarterly IPL*	12	\$ 1,800.00	<i>3 hours per IPL. Jan25, Apr26, July26, Oct27.</i>
Bi-Yearly Full System Backup*	20	\$ 3,000.00	<i>10 hour average per backup. Mar29, Sept27.</i>
Total		\$ 21,000.00	
Total (With 15% Discount Offer)		\$ 17,850.00	<i>\$3150.00 Savings</i>

**denotes after hours rates*